C s	ALZ	GIT	TER <b>AG</b>
2	Stahl	u n d	Technologie

		Q1 2018	Q1 2017	+/-
Crude steel production	kt	1,773.8	1,739.6	34.2
External sales	€m	2,307.5	2,353.9	-46.4
Strip Steel Business Unit	€m	609.4	548.9	60.5
Plate / Section Steel Business Unit	€m	286.6	265.5	21.1
Mannesmann Business Unit	€m	271.0	289.3	-18.3
Trading Business Unit	€m	759.8	861.8	-101.9
Technology Business Unit	€m	327.7	335.1	-7.5
Industrial Participations / Consolidation	€m	52.9	53.4	-0.5
EBIT before depreciation and amortization (EBITDA)	€m	193.0	184.8	8.2
Earnings before interest and taxes (EBIT)	€m	108.5	99.9	8.6
Earnings before taxes (EBT)	€m	95.9	77.1	18.8
Strip Steel Business Unit	€m	62.5	53.7	8.8
Plate / Section Steel Business Unit	€m	9.3	9.4	-0.1
Mannesmann Business Unit	€m	1.6	-3.0	4.6
Trading Business Unit	€m	13.8	21.6	-7.9
Technology Business Unit	€m	11.2	13.1	-1.9
Industrial Participations / Consolidation	€m	-2.4	-17.8	15.3
Consolidated net income/loss	€m	65.2	48.7	16.5
Earnings per share – basic	€	1.18	0.87	0.31
Return on capital employed (ROCE) <sup>1)</sup>	%	11.6	10.3	1.2
Cash flow from operating activities	€m	100.6	-29.6	130.2
Investments <sup>2)</sup>	€m	69.1	55.6	13.5
Depreciation/amortization <sup>2)</sup>	€m	-84.6	-85.0	0.4
Total assets	€m	8,407.7	8,635.7	-228.0
Non-current assets	€m	3,586.2	3,764.3	-178.1
Current assets	€m	4,821.5	4,871.4	-49.8
of which inventories	€m	2,075.8	1,872.6	203.1
of which cash and cash equivalents	€m	624.0	686.7	-62.8
Equity	€m	3,103.5	2,890.8	212.8
Liabilities	€m	5,304.2	5,744.9	-440.7
Non-current liabilities	€m	3,204.5	3,278.4	-73.8
Current liabilities	€m	2,099.6	2,466.5	-366.9
of which due to banks <sup>3)</sup>	€m	468.4	492.6	-24.1
Net financial position on the reporting date <sup>4)</sup>	€m	320.0	155.7	164.4
Employees				
Personnel expenses	€m	-422.4	-414.7	-7.7
Core workforce on the reporting date <sup>5)</sup>	empl.	23,333	23,287	46
Total workforce on the reporting date <sup>6)</sup>	empl.	25,051	25,117	-66

Disclosure of financial data in compliance with IFRS <sup>1)</sup> Annualized <sup>2)</sup> Excluding financial investments <sup>3)</sup> Current and non-current bank liabilities <sup>4)</sup> Including investments, e.g. securities and structured investments <sup>5)</sup> Excl. trainee contracts and excl. non-active age-related part-time work <sup>6)</sup> Incl. trainee contracts and incl. non-active age-related part-time work