

		9M 2018	9M 2017	+/-	Q3 2018	Q3 2017	+/-
Crude steel production	kt	5,203.6	5,151.0	52.6	1,674.7	1,735.7	-61.0
External sales	€ m	6,931.2	6,813.2	118.0	2,314.2	2,197.1	117.1
Strip Steel Business Unit	€ m	1,812.1	1,649.7	162.4	569.3	547.5	21.8
Plate / Section Steel Business Unit	€ m	773.9	772.1	1.8	219.5	234.5	-15.0
Mannesmann Business Unit	€ m	841.6	824.0	17.5	278.1	254.8	23.4
Trading Business Unit	€ m	2,405.7	2,463.1	-57.4	856.8	787.3	69.5
Technology Business Unit	€ m	956.9	954.9	2.0	346.9	324.8	22.1
Industrial Participations / Consolidation	€ m	141.2	149.5	-8.3	43.6	48.3	-4.7
EBIT before depreciation and amortization (EBITDA)	€ m	584.4	486.4	98.0	177.8	175.1	2.7
Earnings before interest and taxes (EBIT)	€ m	331.5	233.3	98.2	94.3	91.6	2.7
Earnings before taxes (EBT)	€ m	284.6	174.5	110.1	86.0	74.2	11.8
Strip Steel Business Unit	€ m	171.2	159.2	11.9	61.4	65.1	-3.6
Plate / Section Steel Business Unit	€ m	14.5	-18.7	33.2	-7.5	-24.4	16.8
Mannesmann Business Unit	€ m	20.7	1.4	19.3	8.3	4.1	4.3
Trading Business Unit	€ m	35.2	44.8	-9.6	10.2	10.2	0.0
Technology Business Unit	€ m	30.5	17.8	12.7	10.0	4.2	5.8
Industrial Participations / Consolidation	€ m	12.6	-30.0	42.7	3.6	15.1	-11.5
Consolidated net income/loss	€ m	194.0	112.6	81.3	58.6	48.0	10.7
Earnings per share – basic	€	3.51	2.01	1.50	1.06	0.87	0.19
Return on capital employed (ROCE)¹⁾	%	11.6	7.9	3.7	9.7	9.3	0.4
Cash flow from operating activities	€ m	280.4	118.2	162.2	110.3	190.4	-80.1
Investments²⁾	€ m	220.0	185.7	34.3	84.2	77.3	6.9
Depreciation/amortization²⁾	€ m	-252.9	-253.2	0.2	-83.5	-83.5	0.0
Total assets	€ m	8,562.0	8,600.9	-38.9			
Non-current assets	€ m	3,659.2	3,769.0	-109.8			
Current assets	€ m	4,902.8	4,831.9	70.9			
of which inventories	€ m	2,225.1	2,010.9	214.2			
of which cash and cash equivalents	€ m	511.6	636.6	-125.0			
Equity	€ m	3,119.3	2,873.6	245.7			
Liabilities	€ m	5,442.7	5,727.3	-284.6			
Non-current liabilities	€ m	3,275.4	3,254.2	21.2			
Current liabilities	€ m	2,167.3	2,473.1	-305.8			
of which due to banks ³⁾	€ m	491.7	467.0	24.7			
Net financial position on the reporting date⁴⁾	€ m	177.9	131.8	46.1			
Employees							
Personnel expenses	€ m	-1,292.0	-1,259.2	-32.8			
Core workforce on the reporting date ⁵⁾	empl.	23,338	23,276	62			
Total workforce on the reporting date ⁶⁾	empl.	25,245	25,272	-27			

Disclosure of financial data in compliance with IFRS

¹⁾ Annualized

²⁾ Excluding financial investments

³⁾ Current and non-current bank liabilities

⁴⁾ Including investments, e.g. securities and structured investments

⁵⁾ Excl. trainee contracts and excl. non-active age-related part-time work

⁶⁾ Incl. trainee contracts and incl. non-active age-related part-time work